



Gregory D. Grove

Principal

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Greg serves as the co-chair of the firm's Startups & Venture Capital practice, with a focus on business transactions and counseling. He advises funds, strategic investors, boards of directors, management teams, underwriters, and private and public companies at all stages of development, from entrepreneurial to established. Greg draws on his training and experience as an electrical engineer when representing clients in technology-related areas such as the software, internet, application, blockchain, fintech, medical device, life sciences, real estate tech, communications and semiconductor industries. Further, Greg represents companies and investors in health care, fintech, entertainment and media, agriculture and retail and consumer products and services. Greg also heads the firm's Blockchain Technologies team.

"Culture is critical in the attorney-client relationship, and I am fortunate to share an entrepreneurial spirit with my clients."

Greg counsels clients in all aspects of domestic and international private equity and debt transactions, mergers and acquisitions, venture capital investments, public offerings and intellectual property matters and, when appropriate, develops complex multi-tiered structures to accomplish client objectives. Greg advises public companies seeking to acquire or make strategic minority ownership investments in growth-stage technology companies. More generally, he assists investors, issuers, underwriters, buyers and sellers in offerings, acquisitions and investment structuring, negotiation and due diligence matters. Greg provides guidance to growing and established businesses regarding exit strategies, including mergers, equity sales, majority or minority economic interest recapitalizations with or without a change in control, restructurings, asset sales, and public offerings.

When conflicts arise, Greg utilizes alternative dispute resolution techniques to resolve business disputes and negotiate settlements with former employees, vendors and others. In addition, Greg advises companies on corporate strategy and operations management,

including company and subsidiary organization, contract drafting, intellectual property development and protection, equity and bonus compensation, and negotiations with executives and others.

Greg has spoken at 1871, MATTER, Bunker Labs, Healthbox, E-Factor, the Founder Institute, the MIT-Stanford Venture Lab, the MIT Entrepreneurship Forum of Chicago, the MIT Club of Northern California and elsewhere on subjects relating to entrepreneurship and investment, including mergers and acquisitions, start-up finance, startup intellectual property concerns, public offerings and venture capital. Greg is an active participant in and contributor to the Token Alliance, an industry-led initiative of the Chamber of Digital Commerce.

Greg served as a Captain in the U.S. Air Force, where he worked on matters involving labor law, government contracts, international law, administrative law and litigation. While on active duty, he was a Visiting Scholar at Stanford University's Center for International Security and Cooperation, and conducted research in law, technology and policy with the goal of improving the security of national infrastructures and preventing malicious attacks against the Internet and other computer networks, telephone networks and the electrical power grids. His work on this topic has been published in the U.S. and United Kingdom, and during this period Greg presented a portion of his research at the National Academy of Sciences/National Research Council in Washington, D.C.

In law school, Greg served as Executive Editor and Lead Editor at the *Harvard Journal of Law and Technology*. Before entering law school, he performed research in semiconductor and polymer optics for 3M Company, and worked in corporate intelligence, strategy and finance for Motorola. As an undergraduate, Greg was a member of Tau Beta Pi (the engineering honor society), Eta Kappa Nu (the electrical engineering honor society) and Sigma Xi (the research honor society).

Education

Harvard Law School
J.D., 1995, cum laude

Massachusetts Institute of Technology
S.B., 1992

Bar Admissions

Illinois
California

Court Admissions

U.S. District Court for the Northern District of California
U.S. Court of Appeals for the Ninth Circuit
U.S. Court of Appeals for the Armed Forces
Air Force Court of Criminal Appeals
U.S. Patent and Trademark Office
Veterans Administration

Professional Organizations

- Chamber of Digital Commerce, member of the Token Alliance

Community

Greg is a veteran and has volunteered to provide legal assistance to active duty and retired veterans. He has also served as an advisor to non-profit organizations that foster entrepreneurship, including the MIT Entrepreneurship Forum, the MIT Club and Bioe2e, and as an advisor to entrepreneurial incubators and accelerators in Chicago and the San Francisco Bay Area and their founders and participants.

Accolades

- Leading Lawyers Network, Computer & Technology Law, Corporate Finance Law, Mergers & Acquisitions Law, Secured Transactions Law and Securities & Venture Finance Law, 2017-2021

Services

Startups & Venture Capital
Business & Finance
Intellectual Property & Technology
Health Care

Areas of Focus

Startups & Emerging Growth Companies

Private Investors

Public-Company Strategic Investors

Later-Stage Operating Companies

Life Sciences

Private Equity

Technology Transactions

Health Care Transactions

Blockchain Technologies